

# LEGION SALES DEVELOPMENT PROGRAM



Legion has always loved interns! We have hired dozens of them and kept the best ones long after their internship was over. Now our love for interns is an official internship program. You'll be spending your semester working with actual customers on the sales floor, and you'll gain valuable experience in prospecting. If you have any interest in sales, marketing, entrepreneurship, or logistics, this is the place for you. The upside is that you'll get actual experience from your internship that you can apply to your education and future career. The downside is that you might be overwhelmed by our awesomeness.

## WHAT YOU CAN EXPECT FROM US:

- Income. Yes, this is a paid position with hours available from 20 to 40 per week.
- You will receive the same training as our Problem Solvers, giving you a head start in your sales career.
- Real work experience. Our other interns will tell you this is a real job, not a watch-other-people-do things job.
- Potential for future employment. Graduating seniors have the opportunity to stay on as full-time employees upon graduation. We'll also stay in touch with underclassmen, inviting you to our social events and keeping you informed of everything going on at Legion. After graduation, we're hoping we'll be your first call for employment.

## WHAT WE EXPECT FROM YOU:

- You will work side-by-side with the salespeople on our biggest accounts, providing support, encouragement and stellar paperwork.
- You will also be expected to cold-call from a list of viable prospects, with the possibility of a bonus for any prospects that become Legion customers.
- We will want you to tell everyone you meet how incredible Legion is. After you've been here awhile, you will realize how easy this expectation is to fill.
- You will have to pass a background check, which we know won't be a problem for you!

## THINK YOU HAVE WHAT IT TAKES?

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LEGION

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